



Practical Banking Issues Series

(September to October 2019)

In view of many companies are facing difficulties in opening bank accounts and/ or liaising with banks on loan financing and other services, the Institute has invited different licensed banks in Hong Kong to share practical banking issues and related matters affecting accountants and their companies/ clients.

Topic (Programme code)	Date and time	Speakers
The Bank of East Asia		
Opening of Bank Accounts and Financing for SME (SCPD19090401)	Wednesday, 4 September 2019 7:00 p.m. – 8:30 p.m.	Ms. Veronica Yau Section Head and Executive Vice President, Enterprise Banking Mr. Vincent Wong Section Head and Executive Vice President, Enterprise Banking
Bank of China (Hong Kong)		
Opening of Bank Accounts and Recent Trend on Corporate Banking Services (SCPD19100401)	Friday, 4 October 2019 7:00 p.m. – 8:30 p.m.	Mr. Thomas Wong Senior Segment Manager, Personal Banking and Wealth Management Mr. Desmond Siu Assistant General Manager, Commercial Banking Mr. Tam Chi-keung Senior Credit Risk Manager, Corporate Credit Management Centre Mr. Dick Wong Senior Product Manager, Transaction Banking
Standard Chartered Bank (Hong Kong) Limited		
Opening of Bank Accounts and Financing Services for SMEs (SCPD19101002)	Thursday, 10 October 2019 7:00 p.m. – 8:30 p.m.	Mr. Wallace Lung Director & Division Head, Business Banking, Retail Banking, Hong Kong Mr. Craig Li Director & Division Head, Business Banking, Retail Banking, Hong Kong



Venue	Hong Kong Institute of CPAs, 27/F., Wu Chung House, 213 Queen's Road East, Wanchai, Hong Kong		
Language	Cantonese		
Format	Seminar		
Fee (for each)	HKICPA member or student:	HK\$150	
	IA/ HKIAAT member or student:	HK\$150	
	Non-member:	HK\$330	
Participants	CFOs; Finance managers; Accountants; Auditors		
Competency*	Industry knowledge		
Rating*	Foundation level		
CPD hours (for each)	1.5		

* Please refer to the [Institute's online CPD Learning Resource Centre](#) for descriptions of competency and rating.

About the programme

The Bank of East Asia

Opening of Bank Accounts and Financing for SME (SCPD19090401)

The seminar aims to provide participants with useful information for opening bank account successfully and liaising with banks on Small and medium enterprises (SME) loan financing.

After joining this seminar, participants will gain knowledge about:

- Requirements and process of bank accounts opening
- Common requirements of loan applications
- SME loan financing

About the speakers

Ms. Veronica Yau, Section Head and Executive Vice President, Enterprise Banking Department, BEA
Ms. Yau specializes in bank account opening for corporate clients. She has over 20 years of experience in banking and has worked with international and local banks.

Mr. Vincent Wong, Section Head and Executive Vice President, Enterprise Banking Department, BEA
Mr. Wong is the Section Head of Relationship Management. He has over 20 years of experience in banking and has worked with International and local banks.



Bank of China (Hong Kong)

Opening of Bank Accounts and Recent Trend on Corporate Banking Services (SCPD19100401)

The seminar aims to provide participants with the knowledge in understanding how to fend off possible difficulties in opening bank accounts and/ or liaising with banks on loan financing. The recent trend of electronic payment services will also be discussed.

Topics include:

- Opening of bank accounts and development trend on corporate banking services
- Key considerations in loan application, including the SME Financing Guarantee Scheme (SFGS)
- Recent trend of electronic payment services
- Opening PRC domestic RMB accounts by individuals for binding with payments via Wechat and Alipay

About the speakers

Mr. Thomas Wong, Senior Segment Manager, Personal Banking and Wealth Management, BoC(HK)

Mr. Wong specializes in bank account opening for SME clients and has over 10 years of experience in banking industry.

Mr. Desmond Siu, Assistant General Manager, Commercial Banking, BoC(HK)

Mr. Siu specializes in corporate banking and has over 30 years of experience in banking industry.

Mr. Tam Chi-keung, Senior Credit Risk Manager, Corporate Credit Management Centre, BoC(HK)

Mr. Tam specializes in credit risk and has over 20 years of experience in banking industry.

Mr. Dick Wong, Senior Product Manager, Transaction Banking, BoC(HK)

Mr. Wong specializes in electronic payment and has over 20 years of experience in banking industry.

Standard Chartered Bank (Hong Kong) Limited

Opening of Bank Accounts and Financing Services for SMEs (SCPD19101002)

The seminar aims to provide participants with the knowledge in understanding the requirement of new accounts opening and liaising with banks on loan financing.

Topics include:

- Market Insights: Overview of 2019 Q3 Standard Chartered Hong Kong SME Leading Business Index results
- Document requirements and end-to-end processing highlights of bank accounts opening
- Fulfillments of credit solutions for SMEs in Hong Kong
- New measures to help SMEs weather the storm

About the speakers

Mr. Wallace Lung, Director & Division Head, Business Banking, Retail Banking, Standard Chartered Bank (Hong Kong) Limited

Mr. Lung specializes in corporate lending and has over 15 years of experience in banking industry.

Mr. Craig Li, Director & Division Head, Business Banking, Retail Banking, Standard Chartered Bank (Hong Kong) Limited

Mr. Li specializes in business banking and personal banking, and has over 19 years of experience in banking industry including China banking work experience.



Hong Kong Institute of
Certified Public Accountants
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- Notes:**
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 - The Institute reserves the right to change the venue, date, speaker or to cancel the event due to unforeseen circumstances.
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