



## Soft Skills Series

(October - November 2018)



HKICPA continues to run Soft Skills Series of workshops from October to November 2018. Do not miss the chance to sharpen yourself with different types of soft skills to further your business development or career advancement.

Topic/ Programme code	Date and time	CPD hours	Language	Rating*	Participants	Trainer
Transform Your Organization for Exponential Growth (WSHP18100901)	Tue., 9 Oct 2018 6:30 p.m. – 10:00 p.m.	3.5	Cantonese	Advanced	Managers and executives	<b>Dr. Michael Kwong</b> Associate Trainer, SGS Academy HK
Better Collaboration with Your Superior and Subordinates (WSHP18111401)	Wed., 14 Nov 2018 6:30 p.m. – 10:00 p.m.	3.5	Cantonese	Intermediate	Managers and executives	<b>Ms. Angela Shing</b> Director & Chief Consultant, InsideOut Training Solutions

<b>Venue</b>	Hong Kong Institute of CPAs, 27/F., Wu Chung House, 213 Queen's Road East, Wanchai, Hong Kong	
<b>Format</b>	Workshop	
<b>Fee (for each)</b>	HKICPA member or student:	HK\$750
	HKICPA member or student (online enrolment)	HK\$740
	IA/ HKIAAT member or student:	HK\$750
	Non-member:	HK\$1,500
<b>Participants</b>	Persons who want to enhance soft skills in the pursuit of individual or business success	
<b>Competency*</b>	Management, leadership and soft skills	

\* Please refer to the [Institute's online CPD Learning Resource Centre](#) for descriptions of competency and rating.



## About the programme

### Transform your Organization for Exponential Growth (WSHP18100901)

#### Workshop outline

The world is undergoing tremendous change, but few organizations are prepared for that: accelerated technological advancement is turning the world into a better place with improved productivity and customer experience, but it also requires organizations to transform themselves from linear to exponential. This workshop aims to outline some of the paradigm shifts that are required for people to transform the organization so that it can take advantage of technological advancement to grow their business exponentially.

After joining the workshop, participants will be able to:

- Learn the need for organizations to transform itself from linear to exponential
- Know the model for such transformation to take place
- Appreciate the need to shift paradigm for leaders and staff to think exponentially
- Learn the skills required for organizational transformation in achieving exponential business results

#### Trainer

**Dr. Michael Kwong**, Associate Trainer, SGS Academy HK

Dr. Kwong has over 15 years of experience in the field of training services and has trained over 20,000 people. He is an experienced trainer and delivers training across a broad range of industries in the areas of customer service, leadership, personal effectiveness and professional selling. His clients include HSBC, Pfizer, Morgan Stanley, Giordano, AIA, Manulife, Standard Chartered Bank, Hong Kong Jockey Club, Ocean Park, etc.

Dr. Kwong is the co-author of "Relationship Marketing: The Business Strategy For E-commerce" published in February 2000 and a contributing author of "The 21st Century Business Strategy" published in January 2001. His latest book, "Talks on Family Legacy" was published in December 2015.



## Better Collaboration with Your Superior and Subordinates (WSHP18111401)

### Workshop outline

In the workplace, we need to cooperate well with our superiors, colleagues and subordinates to achieve higher performance. To have a better collaboration with others, we need to adapt to their different personalities by understanding their psychological preferences in 4 dimensions.

Topics include:

- Differentiating the 4 dimensions of psychological preferences of people, based on different personalities:
  - Getting Energized
  - Receiving Information
  - Making Decisions
  - Working Styles
- Adapting to different psychological preferences for building better collaboration with colleagues.

After joining the workshop, the participants will be able to:

- Understand the value differences of our colleagues and subordinates
- Manage your superiors by adapting to their styles of work and decision making
- Structure your presentation of ideas in line with what people want to listen

### Trainer

**Ms. Angela Shing**, Director & Chief Consultant, InsideOut Training Solutions

Ms. Shing is a seasoned training professional with a strong background in finance and commerce. Prior to running her own training consultancy, she was the regional head of a major bank overseeing the training and development function for 13,000 employees in Asia Pacific. She now specializes in designing and developing training workshops in sales and service, client relationships, leadership and management, communication, and personal and team effectiveness.



## HKICPA Event Enrolment Form (For Support Programme)

**To confirm your CPD booking,  
just log on to "My CPA" at  
<http://www.hkicpa.org.hk>**

Finance & Operations Department,  
Hong Kong Institute of CPAs,  
**37/F, Wu Chung House, 213 Queen's Road East, Hong Kong**

Payment & Enrolment Status Enquiry: 2287 7381  
e-mail: [finance@hkicpa.org.hk](mailto:finance@hkicpa.org.hk)  
Fax : 2893 9853

Course Information Enquiry:  
2287 7386 / 2287 7253  
e-mail: [cpd@hkicpa.org.hk](mailto:cpd@hkicpa.org.hk)

**FOR OFFICE USE**

**Deadline: 7 working days before the date of the programme**

No.	Membership		Full Name of Participant(s) (Block Letters)	Company	Email address <sup>(2)</sup> (Block Letters)	Programme Code	Fee (HK\$)
	No.	Status <sup>(1)</sup>					
1							
2							
3							
4							
Total (HK\$)							

☐ I am unemployed and not working. I am planning to rejoin the workforce.

The Institute reserves the right to allocate places to enable the enjoyment of more members in this event.

The Institute's decision is final. Applicant must submit the enrolment form 10 working days before the event.

Contact Person : \_\_\_\_\_ Tel No. : \_\_\_\_\_ Fax No. : \_\_\_\_\_ E-mail : \_\_\_\_\_

*Contact information is used solely for communication of this particular event, without update to your member profile.*

**Payment Method** (Please tick the appropriate box)

<input type="checkbox"/> Cheque (no. _____) payable to "Hong Kong Institute of Certified Public Accountants" or "HKICPA" <sup>(7)</sup>											
<input type="checkbox"/> BOC HKICPA VISA <input type="checkbox"/> BOC HKICPA UnionPay card <input type="checkbox"/> Other VISA / MasterCard											
Card Number: _____										Card Expiry Date (MM/YY): _____	
Cardholder's Name (block letters): _____						Cardholder's Signature: _____			Date: _____		

*Payment receipt will be sent to your email address provided above once the payment is confirmed.*

- Notes:**
- Membership Status: **NP** = Non-Practising, **P** = Practising, **IA** = International Affiliate, **S** = Student, **HKIAAT** = HKIAAT Student or Member, **GAA** = GAA Passport holder, **NM** = Non-Member.
  - Confirmation of enrolment will be sent to you via email. You can check your enrolment status at "MyCPA" at [www.hkicpa.org.hk](http://www.hkicpa.org.hk). Unsuccessful enrolment will be notified with full refund.
  - NO ADMISSION TICKET will be issued. Please bring your HKICPA membership card or confirmation email for admission purpose.
  - All applications are on a first-come-first-served basis.
  - Application by fax will ONLY be accepted when payment is made by credit card. Cash is strictly not accepted. Please ensure all the particulars relating to payment are completed, otherwise the application cannot be processed. There is NO need to send in the enrolment form again if it has already been faxed to the Institute.
  - For credit card payment, the card should be valid with expiry date at least 1 month from the date of event.
  - Please issue SEPARATE CHEQUE for each event.
  - In normal circumstances, the event fee is non-refundable or non-transferrable upon receipt of payment by HKICPA. Should the event be cancelled or postponed due to unforeseeable circumstances, refund will be made according to your payment method. For credit card payment, refund will be made directly to your credit card account. For cheque payment, refund will be mailed to your correspondence address.
  - All scheduled events will be cancelled and postponed to a date to be announced in the event of typhoon signal no. 8 or above or if a Black Rainstorm warning is hoisted. For details of bad weather arrangement for CPD programmes, please refer to the Institute's homepage.
  - The Institute reserves the right to change the venue, date, speaker or to cancel the event due to unforeseen circumstances.
  - No unauthorized audio or video recording is allowed at CPD events.

**Personal Data:** Your personal data collected from the enrolment process and administration of courses/events/activities will be used for the purpose of the administration of the course on which you are enrolled. Such data collected may be accessible by the Institute's officers, persons or committees processing the application and related matters. In addition, the Institute may use the collected data for statistical research and analysis. The Institute intends to use the personal data of your name, email address and correspondence address to inform you, where relevant, of members' benefits, goods, services, facilities and events organized or provided by the Institute or other organizations. Members and registered students may opt out of receiving such materials at any time by logging in via the following link <https://www.hkicpa.org.hk/en/members-area/comm-preference/>.

Non-members may opt out of receiving such materials at any time by sending an email to the Institute at [privacyofficer@hkicpa.org.hk](mailto:privacyofficer@hkicpa.org.hk) or a letter to the Institute's privacy officer. For more information about the privacy policy of the Institute, please go to <http://www.hkicpa.org.hk/en/service-tools/privacy-policy/>.

For non-member and firm payment by cheque, please fill-in your postal address for refund.

Name:	Name:
Address:	Address: