



HKICPA seminar: Practical Approaches to Successful Joint Venturing

Program Code: SCPD17011802

A joint venture (JV) represents the optimism of two or more parties coming together in a legal relationship to achieve marketplace goals that could not be achieved alone. JVs can be a rapid and very effective mechanism for strategic growth. Such unions can enable fast access to new skills and technologies. Beyond that, JVs can secure production capacity and lower cost production; offer access to both local and distant markets; and offer ways of creating economies of scale and market power. However, some JVs work, some do not. In this seminar, the speakers will examine some of the steps that will maximize the chance of success and manage the risk of failure. This seminar is intended to be practical, and so the issues examined will be illustrated by case studies.

In this seminar, the speakers will cover:

- Joint venture concerns
- Risk management regarding joint ventures
- Related drafting of joint venture agreements with particular reference to areas covered in the seminar

Date **Wednesday, 18 January 2017**

Time **7:00 p.m. – 8:30 p.m.**

Venue Hong Kong Institute of CPAs,
27/F., Wu Chung House, 213 Queen's Road East, Wanchai, Hong Kong

Format Seminar

Language English

Fee HKICPA member or student: HK\$190 (online enrolment: HK\$180)
IA/ HKIAAT member or student: HK\$190
Non-member: HK\$330

Speakers **Mr. Richard Wilmot**, Partner, Stephenson Harwood
Mr. Wilmot is a Partner of Stephenson Harwood. He is a commercial litigation partner in Stephenson Harwood's Hong Kong office. He advises a range of international and regional businesses and institutions typically representing banks, trading companies, commodity buyers, and shipowners.

Mr. Wilmot has particular expertise in contracts for the sale and purchase, transportation, and storage of petroleum products, coal, liquefied natural gas, and liquefied petroleum gas and, more recently, in relation to the trading of carbon credits. His practice also encompasses more commodities work.

Mr. Andrew Carpenter, Senior Associate, Stephenson Harwood
Mr. Carpenter is a Senior Associate of Stephenson Harwood. He is a corporate, commercial and regulatory lawyer who has been based in Hong Kong since 2009, having previously practised in London since 2005.

Mr. Carpenter's main areas of expertise are in corporate and commercial transactions, particularly in the financial, insurance and natural resources sectors. Transactions he has worked on include cross border mergers and acquisitions, joint ventures, private equity investments and shareholder agreements as well as a large number of regulatory issues in Hong Kong involving the Hong Kong Monetary Authority, the Securities and Futures Commission and the Insurance Authority. In addition, Mr. Carpenter frequently advises on a broad range of commercial contracts. He regularly gives presentations to clients on legal issues to assist with their knowledge development and training. He is qualified in both England and Wales and Hong Kong.

Participants Persons who are interested in learning practical knowledge of joint ventures

Competency* Risk management; Corporate finance; Corporate governance

Rating* Intermediate level

CPD hours 1.5

* Please refer to the [Institute's online CPD Learning Resource Centre](#) for descriptions of competency and rating.



To confirm your CPD booking,
just log on to "My CPA" at
<http://www.hkicpa.org.hk>

HKICPA Event Enrolment Form (For Support Programme)

Finance & Operations Department,
Hong Kong Institute of CPAs,
37/F, Wu Chung House, 213 Queen's Road East, Hong Kong

Payment & Enrolment Status Enquiry: 2287 7381
e-mail: finance@hkicpa.org.hk
Fax : 2893 9853

Course Information Enquiry:
2287 7386 / 2287 7253
e-mail: cpd@hkicpa.org.hk

FOR OFFICE USE

Deadline: 7 working days before the date of the programme

| No. | Membership | | Full Name of Participant(s) (Block Letters) | Company | Email address ⁽²⁾ (Block Letters) | Programme Code | Fee (HK\$) |
|--------------|------------|---------------|--|---------|---|----------------|---------------|
| | No. | Status (1) | | | | | |
| 1 | | | | | | | |
| 2 | | | | | | | |
| 3 | | | | | | | |
| Total (HK\$) | | | | | | | |

☐ I am unemployed and not working. I am planning to rejoin the workforce.

The Institute reserves the right to allocate places to enable the enjoyment of more members in this event.

The Institute's decision is final. Applicant must submit the enrolment form 10 working days before the event.

Contact Person : _____ Tel No. : _____ Fax No. : _____ E-mail : _____

Contact information is used solely for communication of this particular event, without update to your member profile.

Payment Method (Please tick the appropriate box)

| | | | | | | | | | | | |
|---|--|--|--|--|--|-------------------------|--|--|--|------------------------------|--|
| <input type="checkbox"/> Cheque (no. _____) payable to "Hong Kong Institute of Certified Public Accountants" or "HKICPA" ⁽⁷⁾ | | | | | | | | | | | |
| <input type="checkbox"/> BOC HKICPA VISA <input type="checkbox"/> BOC HKICPA UnionPay card <input type="checkbox"/> Other VISA / MasterCard | | | | | | | | | | | |
| Card Number: | | | | | | | | | | Card Expiry Date (MM/YY): | |
| Cardholder's Name (block letters): | | | | | | Cardholder's Signature: | | | | Date: | |

Payment receipt will be sent to your email address provided above once the payment is confirmed.

- Notes:**
- Membership Status: **NP** = Non-Practising, **P** = Practising, **IA** = International Affiliate, **S** = Student, **HKIAAT** = HKIAAT Student or Member, **GAA** = GAA Passport holder, **NM** = Non-Member.
 - Confirmation of enrolment will be sent to you via email. You can check your enrolment status at "MyCPA" at www.hkicpa.org.hk. Unsuccessful enrolment will be notified with full refund.
 - NO ADMISSION TICKET will be issued. Please bring your HKICPA membership card or confirmation email for admission purpose.
 - All applications are on a first-come-first-served basis.
 - Application by fax will ONLY be accepted when payment is made by credit card. Cash is strictly not accepted. Please ensure all the particulars relating to payment are completed, otherwise the application cannot be processed. There is NO need to send in the enrolment form again if it has already been faxed to the Institute.
 - For credit card payment, the card should be valid with expiry date at least 1 month from the date of event.
 - Please issue SEPARATE CHEQUE for each event.
 - In normal circumstances, the event fee is non-refundable or non-transferrable upon receipt of payment by HKICPA. Should the event be cancelled or postponed due to unforeseeable circumstances, refund will be made according to your payment method. For credit card payment, refund will be made directly to your credit card account. For cheque payment, refund will be mailed to your correspondence address.
 - All scheduled events will be cancelled and postponed to a date to be announced in the event of typhoon signal no. 8 or above or if a Black Rainstorm warning is hoisted. For details of bad weather arrangement for CPD programmes, please refer to the Institute's homepage.
 - The Institute reserves the right to change the venue, date, speaker or to cancel the event due to unforeseen circumstances.
 - No unauthorized audio or video recording is allowed at CPD events.

Personal Data: Your personal data collected from the enrolment process and administration of courses/events/activities will be used for the purpose of the administration of the course on which you are enrolled. Such data collected may be accessible by the Institute's officers, persons or committees processing the application and related matters. In addition, the Institute may use the collected data for statistical research and analysis. The Institute intends to use the personal data of your name, email address and correspondence address to inform you, where relevant, of members' benefits, goods, services, facilities and events organized or provided by the Institute or other organizations. Members and registered students may opt out of receiving such materials at any time by logging in via the following link

<https://www.hkicpa.org.hk/en/members-area/comm-preference/>

Non-members may opt out of receiving such materials at any time by sending an email to the Institute at privacyofficer@hkicpa.org.hk or a letter to the Institute's privacy officer. For more information about the privacy policy of the Institute, please go to <http://www.hkicpa.org.hk/en/service-tools/privacy-policy/>.

For non-member and firm payment by cheque, please fill-in your postal address for refund.

| | |
|----------|----------|
| Name: | Name: |
| Address: | Address: |
| | |
| | |